



Printed : 12/28/2016 3:14 PM EST

Real Estate Education Committee

01/05/2017 09:30 AM

861 Silver Lake Blvd., Cannon Building
Second Floor Conference Room A
Dover, DE 19904

Posted:12/28/2016 NMW



CANNON BUILDING
861 SILVER LAKE BLVD.,
SUITE 203
DOVER, DELAWARE
19904-2467

STATE OF DELAWARE

**REAL ESTATE COMMISSION
REAL ESTATE EDUCATION
COMMITTEE**

TELEPHONE: (302) 744-4500

FAX: (302) 739-2711

WEBSITE: DPR.DE.LAW.GOV

EMAIL:
CUSTOMERSERVICE.DPR@STATE.DE.US

Agenda

(Amended items are noted with an asterisk)

I. Call to Order

II. Review and Approval of Minutes - December 01, 2016

III. Unfinished Business

IV. New Business

- A. Update from Commission
- B. Review of Course Provider Applications
 - 1. The CE Shop, Inc.
 - a. Course Title: Advocating for Short Sale Clients
 - b. Course Title: Breaking Barriers: Fair Housing
 - c. Course Title: Sign Here: Contract Law on E-Signatures
 - 2. CK Capital Management Corp.
 - a. Salespersons Guide to Navigating Short Sale, Pre-Foreclosure, and Distressed Property Sales
 - 3. New Castle County Board of REALTORS
 - a. Risk Management

4. Association of Realtors School
 - a. Accredited Luxury Home Specialist (AHLS)
 - b. Real Estate Investing
5. Delaware School of Real Estate
 - a. Agency & Fair Housing
 - b. Code of Ethics
 - c. Understanding the Agreement of Sale
 - d. Disclosures
 - e. Real Estate Jeopardy - Real Estate Documents & Practices
 - f. Real Estate Jeopardy - Office Management & Legislative Issues
 - g. Risk Management
 - h. Disclosures
 - i. Real Estate Jeopardy - Office Management & Legislative Issues
 - j. Real Estate Jeopardy - Real Estate Documents & Practices
 - k. Short Sales
 - l. Differences Between DE & PA Transactions
 - m. The Code of Ethics
 - n. The Agreement of Sale
 - o. REal Estate Documents and Seller Representation
 - p. Agent Etiquette
6. International Association of Certified Home Inspectors
 - a. Saving Home Energy for Real Estate Professionals
7. International Right of Way Association
 - a. Eminent Domain Law Basics for the Right of Way Professional, C-803
 - b. United States Land Titles, C-801
 - c. Easement Valuation, C-802
- C. Review of Instructor Applications

1. William McCormick
2. Denise McCormick
3. Eric Rehling
4. Christine Cardone
5. Tom Schoenbeck
6. James Madgey
7. Etta Mayers
8. Raymond Howd
9. Eugene Millman

D. Review of Student Request for CE Approval

V. Correspondence

VI. Other Business before the Committee (For Discussion Only)

VII. Public Comment

VIII. Next Meeting - February 2, 2017

IX. Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500  OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.